

# Press Release



FOR IMMEDIATE RELEASE

## **DMT signs exclusive distribution agreement with China Gate Scientific Co. Ltd. to enhance customer awareness and direct sales to Chinese customers.**

12 July 2017 Copenhagen, Denmark – Danish Myo Technology A/S (DMT), a leader in the design and manufacture of advanced instrumentation used in ex vivo studies of smooth, skeletal and cardiac muscles is pleased to announce the signing of an exclusive Distribution Agreement with China Gate Scientific Co. Ltd. for PR China and Hong Kong SAR.

Carsten Thorndahl, DMT's Managing Director stated, "this agreement is essential for our company and the pursuit of growth. PR China and Hong Kong SAR are significant markets with much potential and China Gate Scientific has for many years been a trusted distributor. To establish **DMT-China** together will enhance local support as well as allowing customers to deal directly with the manufacture. **DMT-China** be responsible for sales, marketing, customer support and distribution activities in PR China and Hong Kong SAR."

John Coyle, Director, and Mr. Shane Shen, DMT Product Manager of China Gate Company, will take responsibility for DMT-China.

Mr. Coyle comments, "We have been honored to be involved in the introduction to China of DMT's muscle myographs and the subsequent growth for over a decade. We share the same values in providing equipment of the highest technical excellence to researchers and securing their satisfaction with a commitment to comprehensive service.

This appointment, as DMT's exclusive partner in China and the establishment of DMT-CHina, allows China Gate Scientific the scope to grow the myograph community and to embark on the exciting challenge of promoting new instruments from DMT; particularly the remarkable DMT MyoHEART Langendorff system.

### **About DMT**

A life science company with more than thirty years of experience in design, development and manufacture of hardware and software for ex vivo studies in physiology, pharmacology and toxicology.

### **About China Gate Scientific**

China Gate Company supplies scientists in HK and Mainland China with equipment for a very wide range of applications. Our efforts to assist scientists to achieve the results they demand has produced very loyal customers and has secured the reputation of many product lines that we manage.

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